# RGB RGB International Bhd. (603831-к) 

(Incorporated in Malaysia)

Interim Unaudited Financial Statements<br>30 September 2016

## R G B <br> RGB International Bhd. (603831-k)

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9.22(2)) OF THE LISTING REQUIREMENTS OF BURSA MALAYSIASECURITIES BERHAD ("BURSA SECURITIES")

## CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME <br> FOR THE THREE-MONTH FINANCIAL PERIOD ENDED 30 SEPTEMBER 2016

|  | Note | 3 MONTHS ENDED |  | 9 MONTHS ENDED |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{array}{r} 30 \text { SEP } \\ 2016 \\ \text { RM'000 } \end{array}$ | $\begin{array}{r} 30 \text { SEP } \\ 2015 \\ \text { RM'000 } \end{array}$ | $\begin{array}{r} 30 \text { SEP } \\ 2016 \\ \text { RM'000 } \end{array}$ | $\begin{array}{r} 30 \text { SEP } \\ 2015 \\ \text { RM'000 } \end{array}$ |
| Revenue | 10 | 94,547 | 79,666 | 208,634 | 168,275 |
| Cost of sales |  | $(71,921)$ | $(60,101)$ | $(151,563)$ | $(116,838)$ |
| - Depreciation |  | $(6,764)$ | $(6,835)$ | $(20,988)$ | $(19,105)$ |
| - Others |  | $(65,157)$ | $(53,266)$ | $(130,575)$ | $(97,733)$ |
| Gross profit |  | 22,626 | 19,565 | 57,071 | 51,437 |
| Other income |  | 756 | 1,045 | 2,617 | 3,272 |
| Administrative expenses |  | $(8,180)$ | $(8,562)$ | $(25,380)$ | $(25,502)$ |
| - Depreciation |  | (480) | (500) | $(1,449)$ | $(1,499)$ |
| - Others |  | $(7,700)$ | $(8,062)$ | $(23,931)$ | $(24,003)$ |
| Selling and marketing expenses |  | $(1,236)$ | (646) | $(4,321)$ | $(2,645)$ |
| Other expenses, net |  | $(2,998)$ | $(3,353)$ | $(1,837)$ | $(3,184)$ |
| Operating profit |  | 10,968 | 8,049 | 28,150 | 23,378 |
| Finance costs |  | (148) | $(1,065)$ | $(1,250)$ | $(3,628)$ |
| Profit before tax |  | 10,820 | 6,984 | 26,900 | 19,750 |
| Income tax expense | 21 | $(1,361)$ | $(1,148)$ | $(4,292)$ | $(2,902)$ |
| Profit for the financial period |  | 9,459 | 5,836 | 22,608 | 16,848 |
| Other comprehensive income/(loss), net of tax |  |  |  |  |  |
| Item that may be subsequently reclassified to profit or loss: |  |  |  |  |  |
| - Foreign currency translation, representing other comprehensive income/(loss) for the financial period |  | 5,724 | 31,052 | $(7,420)$ | 43,568 |
| Total comprehensive income |  | 15,183 | 36,888 | 15,188 | 60,416 |
| Profit attributable to: |  |  |  |  |  |
| Owners of the Parent |  | 9,327 | 5,717 | 22,236 | 16,603 |
| Non-controlling interests |  | 132 | 119 | 372 | 245 |
|  |  | 9,459 | 5,836 | 22,608 | 16,848 |
| Total comprehensive income attributable to: |  |  |  |  |  |
| Owners of the Parent |  | 14,438 | 33,546 | 15,558 | 55,658 |
| Non-controlling interests |  | 745 | 3,342 | (370) | 4,758 |
|  |  | 15,183 | 36,888 | 15,188 | 60,416 |

Earnings per share attributable to owners of the Parent:
Basic, for profit for the financial period (sen)
Diluted, for profit for the financial period (sen)


## CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT 30 SEPTEMBER 2016

|  | Note | $\begin{array}{r} \text { AS AT } \\ \text { 30 SEP } 2016 \\ \text { RM'000 } \end{array}$ | $\begin{array}{r} \text { AS AT } \\ 31 \text { DEC } 2015 \\ \text { RM'000 } \end{array}$ |
| :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |
| Non-current assets |  |  |  |
| Property, plant and equipment | 11 | 104,208 | 118,578 |
| Investments in associates |  | 166 | 171 |
| Trade receivables |  | 2,340 | 8,224 |
| Other receivables |  | 81 | 64 |
| Development costs |  | 255 | 2,768 |
| Other intangible assets |  | 1,036 | 1,074 |
| Goodwill on combination |  | 870 | 870 |
|  |  | 108,956 | 131,749 |
| Current assets |  |  |  |
| Inventories |  | 7,733 | 11,243 |
| Trade receivables |  | 62,444 | 49,819 |
| Other receivables |  | 25,766 | 19,749 |
| Due from associates |  | 4,044 | 4,181 |
| Deposits with licensed banks |  | 8,621 | 9,651 |
| Cash and bank balances |  | 66,915 | 75,528 |
|  |  | 175,523 | 170,171 |
| TOTAL ASSETS |  | 284,479 | 301,920 |
| EQUITY AND LIABILITIES |  |  |  |
| Equity attributable to owners of the Parent |  |  |  |
| Share capital | 8 | 131,955 | 130,762 |
| Share premium |  | 20,915 | 20,774 |
| Foreign exchange translation reserve |  | 16,899 | 23,577 |
| Share option reserve |  | 1,114 | 990 |
| Retained Earnings/(Accumulated losses) |  | 14,793 | (850) |
|  |  | 185,676 | 175,253 |
| Non-controlling interests |  | 20,757 | 21,127 |
| Total equity |  | 206,433 | 196,380 |
| Non-current liabilities |  |  |  |
| Borrowings | 23 | 3,863 | 17,052 |
| Trade payables |  | 876 | 3,821 |
| Other payables |  | - | 32 |
| Deferred tax liabilities |  | 159 | 159 |
|  |  | 4,898 | 21,064 |
| Current liabilities |  |  |  |
| Borrowings | 23 | 4,065 | 18,508 |
| Trade payables |  | 40,023 | 34,839 |
| Other payables |  | 28,957 | 30,850 |
| Due to associates |  | 89 | 92 |
| Tax payable |  | 14 | 187 |
|  |  | 73,148 | 84,476 |
| Total liabilities |  | 78,046 | 105,540 |
| TOTAL EQUITY AND LIABILITIES |  | 284,479 | 301,920 |
| Net assets per share (sen) |  | 14 | 13 |

## R G B <br> RGB International Bhd. <br> (603831-K)

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY
FOR THE FINANCIAL PERIOD ENDED 30 SEPTEMBER 2015 AND 30 SEPTEMBER 2016

|  | $\qquad$ Attributable to owners of the Parent $\qquad$$\qquad$ Non-Distributable --------------\| |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Share <br> Capital <br> RM'000 | Share <br> Premium <br> RM'000 | Foreign Exchange Translation Reserve RM'000 | Share <br> Option <br> Reserve <br> RM'000 | Accumulated <br> Losses <br> RM'000 | $\begin{array}{r}\text { Total } \\ \hline\end{array}$ | Noncontrolling Interests RM'000 | $\begin{array}{r} \text { Total } \\ \text { Equity } \\ \text { RM'000 } \end{array}$ |
| At 1 January 2015 | 117,760 | 14,536 | $(9,166)$ | 771 | $(19,193)$ | 104,708 | 15,693 | 120,401 |
| Profit for the financial period | - | - | - | - | 16,603 | 16,603 | 245 | 16,848 |
| Foreign currency translations | - | - | 39,055 | - | - | 39,055 | 4,513 | 43,568 |
| Total comprehensive income for the financial period | - | - | 39,055 | - | 16,603 | 55,658 | 4,758 | 60,416 |
| Transaction with owners: |  |  |  |  |  |  |  |  |
| Issue of ordinary shares pursuant to: |  |  |  |  |  |  |  |  |
| - ESOS | 649 | 87 | - | (84) | - | 652 | - | 652 |
| - Private Placement | 11,832 | 5,936 | - | - | - | 17,768 | - | 17,768 |
| Share option granted under ESOS | - | - | - | 335 | - | 335 | - | 335 |
| Deconsolidation of a subsidiary | - | - | - | - | - | - | 171 | 171 |
| Subscription of ordinary shares by the non-controlling interests in a subsidiary | - | - | - | - | - | - | 1,029 | 1,029 |
| Dividends | - | - | - | - | $(2,605)$ | $(2,605)$ | - | $(2,605)$ |
| (Dilution)/Accretion from change in stake | - | - | (97) | - | 85 | (12) | 12 | - |
| Total transactions with owners | 12,481 | 6,023 | (97) | 251 | $(2,520)$ | 16,138 | 1,212 | 17,350 |
| At 30 September 2015 | 130,241 | 20,559 | 29,792 | 1,022 | $(5,110)$ | 176,504 | 21,663 | 198,167 |

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CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (CONTINUED)

## FOR THE FINANCIAL PERIOD ENDED 30 SEPTEMBER 2015 AND 30 SEPTEMBER 2016

## At 1 January 2016

Profit for the financial period
Foreign currency translations
Total comprehensive income for the financial period

## Transaction with owners:

Issue of ordinary shares pursuant to ESOS
Share option granted under ESOS
Dividends
Total transactions with owners
At 30 September 2016

|  | Share <br> Premium RM'000 | Foreign Exchange Translation Reserve RM'000 | (Accumulated |  |  | Noncontrolling Interests RM'000 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Share <br> Option <br> Reserve <br> RM'000 | Losses)/ <br> Retained <br> Earnings <br> RM'000 | Total <br> RM'000 |  |  |
| 130,762 | 20,774 | 23,577 | 990 | (850) | 175,253 | 21,127 | 196,380 |
| - | - | - | - | 22,236 | 22,236 | 372 | 22,608 |
| - | - | $(6,678)$ | - | - | $(6,678)$ | (742) | $(7,420)$ |
| - | - | $(6,678)$ | - | 22,236 | 15,558 | (370) | 15,188 |
| 1,193 | 141 | - | (122) | - | 1,212 | - | 1,212 |
| - | - | - | 246 | - | 246 | - | 246 |
| - | - | - | - | $(6,593)$ | $(6,593)$ | - | $(6,593)$ |
| 1,193 | 141 | - | 124 | $(6,593)$ | $(5,135)$ | - | $(5,135)$ |
| 131,955 | 20,915 | 16,899 | 1,114 | 14,793 | 185,676 | 20,757 | 206,433 |

## CONSOLIDATED STATEMENT OF CASH FLOWS <br> FOR THE FINANCIAL PERIOD ENDED 30 SEPTEMBER 2016

| 9 MONTHS ENDED |  |
| :---: | ---: |
| 30 SEP | 30 SEP |
| 2016 | 2015 |
| RM'000 | RM'000 |

## CASH FLOWS FROM OPERATING ACTIVITIES

| Profit before tax | 26,900 | 19,750 |
| :---: | :---: | :---: |
| Adjustments for: |  |  |
| Amortisation of development costs | 940 | 981 |
| Amortisation of other intangible assets | - | 1,661 |
| Bad debts written off | 17 | 158 |
| Depreciation | 22,437 | 20,604 |
| Impairment of property, plant and equipment | 576 | 150 |
| Impairment of property, plant \& equipment written back | (14) | - |
| Intangible assets written off | 1,558 |  |
| Gain on disposal of property, plant \& equipment | - | (5) |
| Gain on deconsolidation of a subsidiaries | - | (585) |
| Gain on remeasurement of financial liability | - | (968) |
| Provision for doubtful debts (non trade) | 1 | 6 |
| Provision for slow moving stock | 1,292 | - |
| Reversal of provision for doubtful debts | (3) | (34) |
| Reversal of provision for doubtful debts (non trade) | (1) | (21) |
| Written down of inventories | - | 1,428 |
| Share options granted under ESOS | 246 | 335 |
| Interest expense | 1,069 | 3,479 |
| Interest income | (305) | (421) |
| Unrealised forex (gain)/losses | (710) | 4,174 |
| Operating profit before changes in working capital | 54,003 | 50,692 |
| Changes in working capital: |  |  |
| Receivables, amount due from jointly controlled entities, associates and inventories | $(10,957)$ | $(12,705)$ |
| Payables, amount due to associates and minority shareholders of a subsidiary | 379 | $(11,220)$ |
| Cash from operations | 43,425 | 26,767 |
| Interest paid | (451) | (665) |
| Taxes paid | $(4,465)$ | $(2,293)$ |
| Net cash from operating activities | 38,509 | 23,809 |

## RGB <br> RGB International Bhd. (603831-K)

## CONSOLIDATED STATEMENT OF CASH FLOWS (CONTINUED)

 FOR THE FINANCIAL PERIOD ENDED 30 SEPTEMBER 2016|  | 9 MONTHS ENDED |  |
| :---: | :---: | :---: |
|  | $\begin{array}{r} 30 \text { SEP } \\ 2016 \end{array}$ | $\begin{array}{r} 30 \text { SEP } \\ 2015 \end{array}$ RM'000 |
|  |  |  |
| CASH FLOWS FROM INVESTING ACTIVITIES |  |  |
| Purchase of property, plant and equipment | $(12,452)$ | $(16,659)$ |
| Proceeds from disposal of property, plant and equipment | - | 2,031 |
| Changes in fixed deposits pledged to licensed banks | (34) | 9,929 |
| Changes in bank balances pledged to licensed banks | 7,131 | $(14,268)$ |
| Expenditure on development costs | (121) | (36) |
| Interest received | 305 | 421 |
| Net cash used in investing activities | $(5,171)$ | $(18,582)$ |
| CASH FLOWS FROM FINANCING ACTIVITIES |  |  |
| Net drawdown/(repayment) of onshore foreign currency loan | 2,348 | $(5,186)$ |
| Net repayment of term loan, commercial papers and medium term notes | $(30,555)$ | $(17,756)$ |
| Repayment of finance lease liability | - | (159) |
| Repayment of hire purchase payable | (43) | (40) |
| Proceeds from issuance of shares | 1,212 | 18,420 |
| Subscription of ordinary shares by the non-controlling interests in a subsidiary | - | 1,029 |
| Dividends paid | $(6,593)$ | $(2,605)$ |
| Net cash used in financing activities | $(33,631)$ | $(6,297)$ |
| NET CHANGES IN CASH AND CASH EQUIVALENTS | (293) | $(1,070)$ |
| EFFECTS OF FOREIGN EXCHANGE RATE CHANGES | $(2,253)$ | 14,613 |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF THE FINANCIAL PERIOD | 69,141 | 41,032 |
| CASH AND CASH EQUIVALENTS AT THE END OF THE FINANCIAL PERIOD | 66,595 | 54,575 |
| * Cash and cash equivalents at end of the financial period comprise the following: |  |  |
| Cash and bank balances | 66,915 | 70,618 |
| Deposits with licensed banks | 8,621 | 6,089 |
|  | 75,536 | 76,707 |
| Less: Fixed deposit pledged to licensed banks | $(7,751)$ | $(5,133)$ |
| Less: Bank balances pledged to licensed banks | $(1,190)$ | $(16,999)$ |
|  | 66,595 | 54,575 |

## PART A - EXPLANATORY NOTES PERSUANT TO MALAYSIAN FINANCIAL REPORTING STANDARD ("MFRS") 134

## 1. Basis of Preparation

The interim financial statements are unaudited and have been prepared in accordance with MFRS 134 Interim Financial Reporting and paragraph 9.22 of the Listing Requirements of Bursa Securities.

The interim financial statements should be read in conjunction with the audited financial statements for the financial year ended 31 December 2015. The explanatory notes attached to the interim financial statements provide an explanation of events and transactions that are significant to an understanding of the changes in the financial position and performance of the Group since the financial year ended 31 December 2015.

## 2. Changes in Accounting Policies

### 2.1 Adoption of Standards, Amendments and Issues Committee ("IC") Interpretations and changes in accounting policies

During the financial period, the Group has adopted the following Standards, Amendments and IC Interpretations:

MFRS 14 Regulatory Deferral Accounts
Amendments to MFRS 10, MFRS 12 and MFRS 128 Investment Entities: Applying the Consolidation Exception
Amendments to MFRS 101 Disclosure Initiative
Amendments to MFRS 116 and MFRS 138 Clarification of Acceptable Methods of Depreciation and Amortisation
Amendments to MFRS 11 Accounting for Acquisitions of Interests in Joint Operations
Amendments to MFRS 116 and MFRS 141 Agriculture: Bearer Plants
Amendments to MFRS 127 Equity Method in Separate Financial Statements
Amendments to MFRSs Annual Improvements to 2012-2014 Cycle
The adoption of the above pronouncements did not have any material impact on the financial statements of the Group.

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## 2. Changes in Accounting Policies (Continued)

### 2.2 Standards issued but not yet effective

The following are Standards of the MFRS Framework that have been issued by the Malaysian Accounting Standards Board ("MASB") but have not been early adopted by the Group.

## Title

MFRS 9 Financial Instruments (IFRS as issued by IASB in July 2014)
MFRS 15 Revenue from Contracts with Customers
Amendments to MFRS 10 and MFRS 128 Sale or Contribution of Assets between an Investor and its Associates or Joint Venture

Effective Date
1 January 2018
1 January 2018 Deferred

The Group is in the process of assessing the impact of implementing these Standards, since the effects would only be observable for future financial periods.

## 3. Auditors' Report on Preceding Annual Financial Statements

The auditors' report on the financial statements for the financial year ended 31 December 2015 was not qualified.

## 4. Significant Event

During the quarter under review, there were no events that have not been reflected in the financial statements.

## 5. Comments about Seasonal or Cyclical Factors

The overall business of the Group was not affected by any significant seasonal factors.
6. Unusual Items due to their Nature, Size or Incidence

There were no items affecting assets, liabilities, equity, net income, or cash flows during the current quarter that are unusual because of their nature, size and incidence.

## 7. Changes in Estimates

There were no changes in the nature and amount of estimates reported that will have a material effect in the current quarter.

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## 8. Changes in Debts and Equity Securities

There were no issuances, cancellations, repurchases, resale and repayments of debt and equity securities except for the following:

- Share Capital

|  | Number of <br> ordinary shares ('000) of RM0.10 each <br> $\mathbf{2 0 1 6}$ | $\mathbf{2 0 1 5}$ |
| :--- | ---: | ---: |
| As at 1 January | $1,307,621$ | $1,177,600$ |
| Issue of ordinary shares pursuant to: |  |  |
| - ESOS | 11,931 | 11,698 |
| - Share Placement | - | 118,323 |
| As at 30 September/31 December |  | $1,319,552$ |

## 9. Dividend Paid

An interim single-tier dividend of 0.25 sen per ordinary share for the year ended 31 December 2015 was paid on 15 April 2016.

The Company has subsequently paid a final single-tier dividend of 0.25 sen per ordinary share for the year ended 31 December 2015 on 15 July 2016.

## RGB <br> RGB International Bhd. (603831-k)

10. Segmental Information

Segment information is presented in respect of the Group's business segments:

| 3 MONTHS ENDED | 9 MONTHS ENDED |  |  |
| :---: | ---: | ---: | ---: |
| 30 SEP | 30 SEP | 30 SEP | 30 SEP |
| 2016 | 2015 | 2016 | 2015 |
| RM'000 | RM'000 | RM'000 | RM'000 |

## Segment Revenue

| Sales and Marketing | 70,444 | 57,237 | 138,537 | 103,677 |
| :---: | :---: | :---: | :---: | :---: |
| Technical Support and Management | 23,942 | 22,277 | 69,804 | 64,108 |
| Others (1) | 224 | 245 | 482 | 679 |
|  | 94,610 | 79,759 | 208,823 | 168,464 |
| Eliminations | (63) | (93) | (189) | (189) |
| Revenue | 94,547 | 79,666 | 208,634 | 168,275 |

## EBITDA*

| Sales and Marketing | 6,120 | 7,362 | 11,952 | 14,164 |
| :--- | ---: | ---: | ---: | ---: |
| Technical Support and Management | 15,102 | 13,643 | 44,133 | 39,194 |
| Others | 141 | 98 | $(40)$ | 556 |
| Unallocated | $\frac{(2,399)}{}$ | $(4,683)$ | $(4,137)$ | $(7,290)$ |
| Total | 18,964 | 16,420 | 51,908 | 46,624 |

## Segment Results

| Sales and Marketing | 5,872 | 7,000 | 10,993 | 13,145 |
| :---: | :---: | :---: | :---: | :---: |
| Technical Support and Management | 7,700 | 5,982 | 22,375 | 18,117 |
| Others | (227) | (277) | $(1,148)$ | (647) |
|  | 13,345 | 12,705 | 32,220 | 30,615 |
| Unallocated expenses | $(2,377)$ | $(4,656)$ | $(4,070)$ | $(7,237)$ |
| - Realised foreign exchange loss | (273) | (495) | (427) | (419) |
| - Unrealised foreign exchange loss (trade) | (385) | (440) | (656) | (836) |
| - Unrealised foreign exchange (loss)/gain (non-trade) | (208) | $(2,272)$ | 1,366 | $(3,338)$ |
| - Interest income | 54 | 188 | 305 | 406 |
| - Sundry income | 153 | 282 | 639 | 574 |
| - Legal and professional fee | (185) | (347) | (413) | (544) |
| - Gain on deconsolidation of a subsidiary | - | - | - | 585 |
| - Gain on remeasurement of financial liability | - | - | - | 968 |
| - Other expenses | $(1,533)$ | $(1,572)$ | $(4,884)$ | $(4,633)$ |
| Operating profit | 10,968 | 8,049 | 28,150 | 23,378 |

## Note

(1) "Others" consist of revenue from leasing of Chateau building, manufacturing activities, research \& development activities and inter-segment transaction.

* Earnings before interest, taxation, depreciation, amortisation, impairment of property, plant \& equipment, intangible assets and investments.


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11. Valuation of Property, Plant and Equipment

The Group did not revalue any of its property, plant and equipment during the current quarter.
12. Subsequent Events

There were no material events subsequent to the end of the current quarter except for:
(a) The Company has allotted the following ordinary shares of RM0.10 each for cash pursuant to the Company's ESOS:
(i) 509,900 ordinary shares at an issue price of RM0.10 per ordinary share;
(ii) 49,200 ordinary shares at an issue price of RM0.104 per ordinary share;
(iii) 168,900 ordinary shares at an issue price of RM0.105 per ordinary share; and
(iv) 145,400 ordinary shares at an issue price of RM0.117 per ordinary share.
13. Changes in the Composition of the Group during the quarter

There were no material changes in the composition of the Group during the current quarter.
14. Changes in Contingent Liabilities and Contingent Assets

There were no material changes in contingent liabilities and assets since the previous quarter.

## 15. Capital Commitments

The amount of capital commitments approved but not provided for in the interim financial statements is as follows:

## R G B <br> RGB International Bhd. (603831-k)

16. Significant Related Party Transactions

There were no significant related party transactions during the current quarter except for:

| 01.07.2016 to | 01.01 .2016 to |
| ---: | ---: |
| 30.09.2016 | 30.09 .2016 |
| RM'000 | RM' 000 |

TSM share of profit from:

- Timor Holding, Lda.

868
2,312

Related parties are corporations in which certain Directors of the Company have substantial interest in these corporations.

The related party transactions described above were carried out on terms and conditions not materially different from those obtainable from transactions with unrelated parties.

## RGB <br> RGB International Bhd. (603831-k)

## B. EXPLANATORY NOTES PURSUANT TO APPENDIX 9B (RULE 9.22(2)) OF THE LISTING REQUIREMENTS OF BURSA SECURITIES

## 17. Performance Review



| 30 SEP | 30 SEP | $\%$ | 30 SEP | 30 SEP | $\%$ |
| ---: | ---: | ---: | ---: | ---: | ---: |
| 2016 | 2015 |  | 2016 | 2015 |  |
| RM'000 | RM'000 | $+/(-)$ | RM'000 | RM'000 | $+/(-)$ |

Revenue

| Sales and Marketing | 70,444 | 57,237 | +23\% | 138,537 | 103,677 | +34\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Technical Support and Management | 23,942 | 22,277 | +7\% | 69,804 | 64,108 | +9\% |
| Others (1) | 161 | 152 | +6\% | 293 | 490 | -40\% |
| Total | 94,547 | 79,666 | +19\% | 208,634 | 168,275 | +24\% |

EBITDA*

| Sales and Marketing | 6,120 | 7,362 | $-17 \%$ | 11,952 | 14,164 | $-16 \%$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Technical Support and Management | 15,102 | 13,643 | $+11 \%$ | 44,133 | 39,194 | $+13 \%$ |
| Others | 141 | 98 | $+44 \%$ | $(40)$ | 556 | $-107 \%$ |
| Unallocated | $\underline{(2,399)}$ | $(4,683)$ | $-49 \%$ | $(4,137)$ | $(7,290)$ | $-43 \%$ |
| Total | 18,964 | 16,420 | $+15 \%$ | 51,908 | 46,624 | $+11 \%$ |

Profit/(Loss) before tax

| Sales and Marketing | 5,849 | 6,994 | -16\% | 10,964 | 12,995 | -16\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Technical Support and Management | 7,638 | 5,722 | +33\% | 22,179 | 17,294 | +28\% |
| Others | (227) | (288) | -21\% | $(1,148)$ | (652) | +76\% |
|  | 13,260 | 12,428 | +7\% | 31,995 | 29,637 | +8\% |
| Unallocated expenses | $(2,440)$ | $(5,444)$ | -55\% | $(5,095)$ | $(9,887)$ | -48\% |
| - Finance cost | (63) | (788) | -92\% | $(1,025)$ | $(2,650)$ | -61\% |
| - Realised foreign exchange loss | (273) | (495) | -45\% | (427) | (419) | +2\% |
| - Unrealised foreign exchange loss (trade) | (385) | (440) | -13\% | (656) | (836) | -22\% |
| - Unrealised foreign exchange (loss)/gain (non-trade) | (208) | $(2,272)$ | -91\% | 1,366 | $(3,338)$ | +141\% |
| - Interest income | 54 | 188 | -71\% | 305 | 406 | -25\% |
| - Sundry income | 153 | 282 | -46\% | 639 | 574 | +11\% |
| - Legal and professional fee | (185) | (347) | -47\% | (413) | (544) | -24\% |
| - Gain on deconsolidation of a subsidiary | - | - | +0\% | - | 585 | -100\% |
| - Gain on remeasurement of financial liability | - | - | +0\% | - | 968 | -100\% |
| - Other expenses | $(1,533)$ | $(1,572)$ | -2\% | $(4,884)$ | $(4,633)$ | +5\% |
| Profit before tax | 10,820 | 6,984 | +55\% | 26,900 | 19,750 | +36\% |

## Note

(1) "Others" consist of revenue from leasing of Chateau building, manufacturing activities, research \& development activities and inter-segment transaction.

* Earnings before interest, taxation, depreciation, amortisation, impairment of property, plant \& equipment, intangible assets and investments.

17. Performance Review (Continued)
(i) Comparison with previous year's corresponding quarter

Sales and Marketing ("SSM") division achieved revenue of RM70.4 million for the quarter ended 30 September 2016, higher by $23 \%$ as compared to previous year's corresponding quarter due to higher number of machines and casino equipment sold. However, the profit before tax decreased by $16 \%$ as compared to previous year's corresponding quarter due to sales of different product mix and write down of development costs of RM1.6 million during the quarter.

The revenue and profit before tax for Technical Support and Management ("TSM") division increased by $7 \%$ and $33 \%$ respectively for the quarter ended 30 September 2016 as compared to previous year's corresponding quarter mainly due to better performance of TSM operations across the region and contribution from new outlets.

The revenue of "Others" division is mainly contributed by sales of refurbished machines and table games layout.
(ii) Comparison with previous year's corresponding period

The revenue for SSM division increased by $34 \%$ for nine months period ended 30 September 2016 as compared to preceding year mainly due to increase in number of machines and casino equipment sold. However, the profit before tax decreased by $16 \%$. This was due to sales of different product mix and write down of development costs of RM1.6 million.

The revenue and profit before tax for TSM division increased by $9 \%$ and $28 \%$ respectively for nine months period ended 30 September 2016 as compared to preceding year primarily due to better performance of TSM operations across the region, opening of new outlets and favourable impact from foreign exchange rates.

The loss before taxation for Others is mainly related to $\mathrm{R} \& \mathrm{D}$ expenditures.

## RGB <br> RGB International Bhd <br> (603831-K)

18. Comparison with previous quarter's results

| CURRENT | PREVIOUS |  |
| ---: | ---: | ---: |
| QUARTER | QUARTER | $\%$ |
| RM'000 | RM'000 | $+/(-)$ |

## Revenue

Sales and Marketing
Technical Support and Management
Others (1)
Revenue


## EBITDA*

Sales and Marketing
Technical Support and Management
Others
Unallocated


## Profit/(Loss) before tax

| Sales and Marketing | 5,849 | 2,777 | $+111 \%$ |
| :--- | ---: | ---: | ---: |
| Technical Support and Management | 7,638 | 8,012 | $-5 \%$ |
| Others | $(227)$ | $(453)$ | $-50 \%$ |
|  | 13,260 | 10,336 | $+28 \%$ |
| Unallocated expenses | $(2,440)$ | $(1,701)$ | $+43 \%$ |
| Finance cost | $(63)$ | $(166)$ | $-62 \%$ |
| Realised foreign exchange loss | $(273)$ | $(498)$ | $-45 \%$ |
| - Unrealised foreign exchange loss (trade) | $(385)$ | $(486)$ | $-21 \%$ |
| Unrealised foreign exchange (loss)/gain (non-trade) | $(208)$ | 964 | $-122 \%$ |
| Interest income | 54 | 50 | $+8 \%$ |
| Sundry income | 153 | 324 | $-53 \%$ |
| Legal and professional fee | $(185)$ | $(119)$ | $+55 \%$ |
| Other expenses | $(1,533)$ | $(1,770)$ | $-13 \%$ |

## Note

(1) "Others" consist of revenue from leasing of Chateau building, manufacturing activities, research \& development activities and inter-segment transaction.

* Earnings before interest, taxation, depreciation, amortisation, impairment of property, plant \& equipment, intangible assets and investments.


## RGB: RGB International Bhd. (603831-K)

## 18. Comparison with previous quarter's results (Continued)

SSM division recorded higher revenue and profit before tax in this quarter mainly due to higher number of machines and casino equipment sold despite a write down of development costs of RM1.6 million during this quarter.

The profit before tax for TSM division decreased as compared to previous quarter mainly due to higher expenditure incurred for this quarter.

The loss before tax for Others is mainly related to $R \& D$ expenditures.

## 19. Commentary on Prospects

The Group will continue to capitalise on the strong performance of certain products under our portfolio in SSM division as well as carry out further improvement in the performance of concession machines in TSM division for year 2016.

In view of the foregoing and barring unforeseen circumstances, the Group expects to achieve a better performance in this year.
20. Profit Forecast

The company did not announce any profit forecast for the financial year.
21. Income Tax Expense

| 3 MONTHS ENDED | 9 MONTHS ENDED |  |  |
| ---: | ---: | ---: | ---: |
| 30 SEP | 30 SEP | 30 SEP | 30 SEP |
| 2016 | 2015 | 2016 | 2015 |
| RM'000 | RM'000 | RM'000 | RM'000 |

Income Tax

- Current period
- Under/(Over)provision in prior year

| 1,003 | 1,242 | 3,934 |  |
| ---: | ---: | ---: | ---: |
| 358 | $(94)$ | 358 | 3,096 |
|  |  |  | $(194)$ |
|  | 1,361 |  |  |
|  | 1,148 | 4,292 | 2,902 |

Domestic income tax is calculated at the Malaysian statutory rate of $24 \%$ (2015: 25\%) of the estimated assessable profit for the financial period. The effective tax rate of the Group for the financial period is lower than the statutory income tax rate mainly due to income subjected to different tax jurisdictions and income not subjected to tax, partially offset by expenses not deductible for tax purposes.

## 22. Corporate Proposals

There were no corporate proposals announced but not completed as at 28 November 2016.
23. Borrowings

|  | AS AT <br> 30 SEP 2016 <br> RM'000 | AS AT <br> 31 DEC 2015 |
| :--- | ---: | ---: | ---: |
| RM'000 |  |  |

Borrowings denominated in foreign currency as at 30 September 2016:

Borrowings
gs

USD’000

1,884
RM'000

7,734

7,928
35,560

## 24. Material Litigation

The Group is not engaged in any material litigation, either as plaintiff or defendant and the Directors do not know of any proceedings pending or threatened or of any fact likely to give to any proceedings which might adversely affect the position or business of the Group, save for the announcements made on 8 February 2013 and 15 February 2013 ("the said announcements").

With regard to the said announcements pertaining to the alleged design infringement on jackpot signages filed by a third party in Macau Court of which RGB (Macau) Limited ("RGBML") has no direct business dealings, a writ of summons was served on RGBML, as one of the defendants on 17 October 2012.

Subsequent to the Statement of Defence filed by RGBML's solicitors on 24 October 2014, RGBML had, on 21 October 2016, received a notification from Judiciary Council of Macau informing that the hearings are fixed on 16 February 2017, 23 February 2017 and 2 March 2017.

## RGB <br> RGB International Bhd. (603831-k)

25. Dividends

As disclosed in Note 9.
26. Notes to the Statements of Profit or Loss and Other Comprehensive Income

The profit before taxation is after accounting for the following:

|  | 3 MONTHS ENDED |  | 9 MONTHS ENDED |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{array}{r} 30 \text { SEP } \\ 2016 \end{array}$ | $\begin{array}{r} 30 \text { SEP } \\ 2015 \end{array}$ | $\begin{array}{r} 30 \text { SEP } \\ 2016 \end{array}$ | $\begin{array}{r} 30 \text { SEP } \\ 2015 \end{array}$ |
|  | RM'000 | RM'000 | RM'000 | RM'000 |
| Interest income | (54) | (193) | (305) | (421) |
| Interest expenses | 85 | 1,006 | 1,069 | 3,479 |
| Amortisation of development costs | 241 | 352 | 940 | 981 |
| Amortisation of other intangible assets | - | 594 | - | 1,661 |
| Bad debts written off | - | 118 | 17 | 158 |
| Depreciation | 7,244 | 7,335 | 22,437 | 20,604 |
| Impairment of property, plant and equipment | 574 | 150 | 576 | 150 |
| Impairment of property, plant \& equipment written back | - | - | (14) |  |
| Intangible assets written off | 1,558 | - | 1,558 |  |
| Gain on disposal of property, plant \& equipment | - | (3) | - | (5) |
| Gain on deconsolidation of a subsidiary | - | - | - | (585) |
| Gain on remeasurement of financial liability | - | - | - | (968) |
| Provision for doubtful debts (non trade) | 1 | - | 1 | 6 |
| Provision for slow moving stock | 907 | - | 1,292 | - |
| Reversal of provision for doubtful debts | (1) | (5) | (3) | (34) |
| Reversal of provision for doubtful debts (non trade) | - | (2) | (1) | (21) |
| Written down of inventories |  | (18) | - | 1,428 |

## RGB <br> RGB International Bhd. (603831-k)

27. Disclosure of Realised and Unrealised Profits/Losses

The Group's realised and unrealised retained earnings/(accumulated losses) disclosures are as follows:

|  | ACCUMULATED QUARTER ENDED |  |
| :---: | :---: | :---: |
|  | $\begin{array}{r} 30 \text { SEP } \\ 2016 \\ \text { RM’000 } \end{array}$ | $\begin{array}{r} 31 \text { DEC } \\ 2015 \\ \text { RM'000 } \end{array}$ |
| The accumulated losses of the Company and subsidiaries: <br> - Realised <br> - Unrealised | $\begin{gathered} (61,899) \\ 89 \end{gathered}$ | $\begin{array}{r} (75,356) \\ (620) \end{array}$ |
| Total share of retained earnings from associates: <br> - Realised | 82 | 82 |
|  | $(61,728)$ | $(75,894)$ |
| Add: Consolidation adjustments | 76,521 | 75,044 |
| Total Group retained earnings/(accumulated losses) | 14,793 | (850) |

## RGB RGB International Bhd. (603831-K)

28. Earnings Per Share
(a) Basic

Basic earnings per ordinary share is calculated by dividing the profit for the financial period attributable to owners of the Parent by the weighted average number of ordinary shares outstanding during the financial period.

|  | 3 MONTHS ENDED |  | 9 MONTHS ENDED |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{array}{r} 30 \text { SEP } \\ 2016 \end{array}$ | $\begin{array}{r} 30 \text { SEP } \\ 2015 \end{array}$ | $\begin{array}{r} 30 \text { SEP } \\ 2016 \end{array}$ | $\begin{array}{r} 30 \text { SEP } \\ 2015 \end{array}$ |
| Profit attributable to owners of the Parent (RM'000) | 9,327 | 5,717 | 22,236 | 16,603 |
| Weighted average number of ordinary shares in issue (' 000 ) | 1,319,490 | 1,302,407 | 1,316,837 | 1,241,365 |
| Basic earnings per share (sen) | 0.71 | 0.44 | 1.69 | 1.34 |

(b) Diluted

Diluted earnings per ordinary share is calculated by dividing the profit for the financial period attributable to owners of the Parent by the weighted average number of ordinary shares outstanding during the financial period adjusted for the effects of dilutive potential ordinary shares.

|  | $\begin{array}{r} 3 \text { MONTl } \\ 30 \text { SEP } \\ 2016 \end{array}$ | $\begin{array}{r} \text { ENDED } \\ 30 \text { SEP } \\ 2015 \end{array}$ | $\begin{array}{r} 9 \text { MONTI } \\ 30 \text { SEP } \\ 2016 \end{array}$ | $\begin{aligned} & \text { ENDED } \\ & 30 \text { SEP } \\ & 2015 \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: |
| Profit attributable to owners of the Parent (RM'000) | 9,327 | 5,717 | 22,236 | 16,603 |
| Weighted average number of ordinary shares in issue ('000) | 1,319,490 | 1,302,407 | 1,316,837 | 1,241,365 |
| Effect of dilution of share options | 13,481 | 9,127 | 16,506 | 17,150 |
| Adjusted weighted average number of ordinary shares ('000) | 1,332,971 | 1,311,534 | 1,333,343 | 1,258,515 |
| Diluted earnings per share (sen) | 0.70 | 0.44 | 1.67 | 1.32 |

## RGB RGB International Bhd. (603831-k)

29. Authorisation for Issue

On 29 November 2016, the Board of Directors authorised the issue of these interim financial statements.

By Order of the Board
RGB International Bhd. (603831-K)

Datuk Chuah Kim Seah
Managing Director
29 November 2016

